



## Board of Directors of Neurosoft S.A. approves 2014 Annual Financial Statements Results

- Consolidated revenues in 2014 to €10,27 million (€5,84 million in 2013)
- Gross profit in 2014 to €3,98 million (€2,36 million in 2013)
- Net Profit in 2014 to €2,78 million (€ 0,72) million in 2013)
- Net Financial Position as of 31 December 2014 to € 1,47 million (1,19 million as of 31 December 2013)

Iraklio, Attica, April 6th 2015 - The Board of Directors of Neurosoft S.A. met today and approved the 2014 audited consolidated financial statements, including the results for its subsidiaries, Neurosoft Cyprus and Neurosoft Romania. Neurosoft, traded on Milan's AIM Italia market ([GRS802003004](#), [Reuters NRST.MI](#), [Bloomberg NRST:IM](#)), has Integrae SIM as its Nominated Adviser.

Group turnover for the financial year of 2014 increased to Euro 10,271,403 compared to Euro 5,842,269 for financial year 2013.

"Over the last three years our profit structure has certainly become stronger as a result of significant efforts. Our main goal is to achieve sustainable growth which means growing steadily each year under any circumstances. So, once more the company's efforts resulted to increased and positive EBITDA, and net profit. Furthermore in 2014 with the merger through absorption of our subsidiary we introduced a new organizational structure made up of five nimble, focused business units allowing the company to continue product and geographical expansion" stated Nikolaos Vasilonikolidakis, Chief Executive Officer of Neurosoft.

### 2014 Key Financial Results

Neurosoft's consolidated revenues for 2014 amounted to € 10,27 million compared to € 5,84 million in 2013. Cost of sales for the group in 2014 amounted to € 6,29 million compared to € 3,48 million for financial year 2013. The turnover for the parent company amounted to euro € 9,06 million and for the Group amounted to € 10,27 million. The total cost of Neurosoft SA amounted to € 6,71 million in 2014 compared to € 1,54 million in 2013.

Net Profit in 2014 amounted to € 2,78 million compared to € 0,72 million for financial year 2013.

EBITDA as of 31 December 2014 for the Group amounts to € 3,11 million compared to € 1, 48 million as of 31 December 2013.

EBIT as of 31 December 2014 for the Group amounts to € 2,66 million compared to € 1,09 million as of 31 December 2013.

### Auditors' opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Group and its subsidiaries as of December 31, 2014, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

### Outlook

In 2014 Neurosoft demonstrated growth in each one of its areas of activity continuing to benefit from its steady and effective business plan despite the fact that 2014 is the fifth continuous year of recession and unstable economic situation both in Greece and in its market place.

In particular the outlook per business area is as follows:

#### 1. Sports Betting & Gaming Analytics

As in 2013, this year, thanks to the customers' loyalty and the increased use of the products despite economic conditions in the markets of its customers, the company managed to significantly increase its revenues. In addition, the company continued to expand in the retail market and add new products in its sport betting portfolio.

#### 2. Factoring and Financials

Neurosoft continued to maintain its dominant position in the Greek market even after the Banking sector consolidation in 2013 and successfully continued to be aggressively engaged in international outreach activities aiming to establish itself as a regional player in eastern Europe, FSU and the Gulf area.

#### 3. ICT – Information & Communications Technology

The ICT department continued its sustained success by undertaking the design, implementation and support of a flagship ICT project by the Joint Venture of Impregilo and Terna for the Stavros Niarchos Foundation Cultural Center, hosting the National Library of Greece surrounded by the 170.000m<sup>2</sup> Niarchos Park. Apart from that project however, the ICT department not only retained its Support Services Contracts but also implemented other projects the most significant of which was a national Wi-Fi deployment.

#### 4. Field Services Department

The Field Services department in 2014 achieved to broaden its portfolio of Services undertaking significant implementation and support services contracts, thus achieving the distinction of becoming the most significant subcontractor of Alcatel-Lucent in the local market. The personnel's knowhow has considerably developed allowing the department the provision of Services in technologies like Access, Transport, Microwave and IP but also non-Telecom oriented like Power and air-conditioning.

#### 5. Security Operations

The Security Operations department was inaugurated in 2014 as a separate unit by parting itself from ICT. It focuses on Managed Security Services and targeted solutions on niche markets. The first Managed Security Services contract was signed in 2014. Additionally, significant effort was given towards growth both internally and overseas.

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Neurosoft S.A., a Greek company listed on the AIM Italia market, organised and managed by the Italian Stock Exchange ([ISIN GRS802003004](#), [Reuters NRST:MI](#), [Bloomberg NRST:IM](#)), today is a software provider supplying solutions that optimize business and operational processes with a view to maximize customer profitability. Neurosoft's innovative integrated software systems in factoring, sports betting, business intelligence, liability management, transactional systems, and the implementation of mission critical applications have provided tools to financial institutions, stock exchanges, telecom companies and sports betting operators to increase operating efficiencies, act on well-depicted real-time risk and liability analysis, and increase revenues and bottom line capitalizing on sophisticated predictive analytics. Neurosoft was founded in 1994 and became the first company to be floated in the AIM Italia market of the Milan Stock Exchange in 2009. As of today Integrae SIM S.p.A is Neurosoft's Nominated Adviser for the AIM Italia market.

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Nominated Adviser Integrae Sim SpA:



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STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2014

	Note	Group	
		01.01- 31.12.2014	01.01- 31.12.2013
Revenues	4	10.271.403	5.842.269
Cost of services	8	(6.286.986)	(3.477.349)
Gross profit		<u>3.984.416</u>	<u>2.364.921</u>
Selling and distribution expenses	8	(504.084)	(363.012)
Administrative expenses	8	(992.024)	(949.144)
Other income		173.554	35.015
Financial income	7	18.383	7.570
Financial costs	7	(124.049)	(92.647)
Profit before income taxes		<u>2.556.197</u>	<u>1.002.702</u>
Income taxes	9	223.223	(279.340)
Net Profit (A)		<u>2.779.420</u>	<u>723.362</u>
<b>Other total comprehensive income after tax (B)</b>		-	-
Total comprehensive income after tax (A)+(B)		<u>-</u>	<u>-</u>
<b>Profit attributable to:</b>		<u>2.779.420</u>	<u>723.362</u>
Equity holders of the parent		2.734.469	643.026
Non-controlling interests		44.951	80.336
		<u>2.779.420</u>	<u>723.362</u>
		-	-
Total weighted average number of ordinary shares		25.584.594	25.000.000
Adjusted weighted average number of ordinary shares for diluted (loss)/ income per share	24	0,1086	0,0289

**The accompanying notes are an integral part of Financial Statements**



STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2014

	Note	Group	
		31.12.2014	31.12.2013
<b>ASSETS</b>			
Non-Current Assets			
Property, plant and equipment	11	244.993	128.180
Intangible assets	12	1.215.060	983.769
		-	-
Invstments in subsidiaries		-	-
Investments in associates accounted under the equity method		37.000	37.000
Other non-current assets		78.060	37.164
Deferred tax asset	9	630.308	316.511
<b>Total Non-Current Assets</b>		<b>2.205.421</b>	<b>1.502.623</b>
Current Assets			
Inventories	13	808.996	357.092
Trade accounts receivable	14	2.074.692	1.925.983
Prepayments and other receivables	14	1.064.790	695.447
Receivables from intra Group Companies		-	-
Cash and cash equivalents	15	2.389.308	2.386.177
<b>Total Current Assets</b>		<b>6.337.785</b>	<b>5.364.699</b>
<b>TOTAL ASSETS</b>		<b>8.543.206</b>	<b>6.867.322</b>
<b>EQUITY AND LIABILITIES</b>			
Equity attributable to equity holders of the parent company			
Share capital	16	8.954.608	8.750.000
Share premium		600.000	600.000
Other reserves	17	196.067	196.067
Retained earnings		(4.483.771)	(7.250.907)
<b>Total equity</b>		<b>5.266.904</b>	<b>2.295.160</b>
Minority interests		-	263.864
<b>Total equity</b>		<b>5.266.904</b>	<b>2.559.024</b>
Non-Current Liabilities			
Reserve for staff retirement indemnities	22	126.764	90.196
Deferred tax liability		14.281	22.602
<b>Total Non-Current Liabilities</b>		<b>141.045</b>	<b>112.798</b>
Current Liabilities			
Trade accounts payable	20	1.646.314	1.721.161
Short-term borrowings	19	916.216	1.195.409
Income tax payable		69.011	200.054
Accrued and other current liabilities	21	503.716	1.078.876
<b>Total Current Liabilities</b>		<b>3.135.257</b>	<b>4.195.500</b>
<b>Total Liabilities</b>		<b>3.276.302</b>	<b>4.308.298</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>8.543.206</b>	<b>6.867.322</b>

**The accompanying notes are an integral part of Financial Statements**



STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY FOR THE YEAR ENDED DECEMBER 31, 2014

Group	Share Capital	Share Premium	Reserves	Retained Earnings	Total	Non Controlling Interests	Total
Total Equity as at 1 Jan 2013	8.750.000	600.000	163.331	(7.861.018)	1.652.313	183.348	1.835.662
Transfer to reserves	-	-	32.736	(32.736)	-	-	-
Total operating income after tax	-	-	-	643.026	643.026	80.336	723.362
Total Equity as at 31 Dec 2013	<u>8.750.000</u>	<u>600.000</u>	<u>196.067</u>	<u>(7.250.728)</u>	<u>2.295.339</u>	<u>263.684</u>	<u>2.559.024</u>
Total Equity as at 1 Jan 2014	8.750.000	600.000	196.067	(7.250.728)	2.295.339	263.684	2.559.024
Increase of Share Capital	204.608	-	-	-	-	-	204.608
Non controlling Interest 1/1-31/5/2014	-	-	-	-	-	44.951	44.951
Acquisition of Non Controlling Interest	-	-	-	(12.464)	-	(308.635)	(321.099)
Total operating income after tax	-	-	-	2.779.420	-	-	2.779.420
Total Equity as at 31 Dec 2014	<u>8.954.608</u>	<u>600.000</u>	<u>196.067</u>	<u>(4.483.772)</u>	<u>2.295.339</u>	<u>-</u>	<u>5.266.904</u>



CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2014

	Group	
	01.01- 31.12.2014	01.01- 31.12.2013
Cash flows from Operating Activities		
Profit before income taxes	2.556.197	1.002.702
Adjustments for:		
Decrease/(increase) in financial assets	-	165
Depreciation and amortisation	452.204	387.833
Other Provisions	16.532	41.963
Financial (income)/expenses	105.666	3.666
Operating profit before working capital changes	<u>3.130.599</u>	<u>1.436.329</u>
(Increase)/Decrease in:		
Inventories	(451.905)	2.315
Trade accounts receivables	(196.566)	(700.987)
Prepayments and other receivables	(369.343)	250.152
Trade accounts payable	(74.847)	1.323.977
Accrued and other current liabilities	(575.160)	225.616
Interest paid	(124.049)	(92.647)
Tax paid	(43.762)	(25.083)
Payment for staff indemnity	(3.798)	(14.807)
Other long term liabilities	(40.896)	(1.966)
Net cash from Operating Activities	<u>1.250.274</u>	<u>2.402.899</u>
Cash flows from Investing Activities		
Capital expenditure for property, plant and equipment	(986.334)	(221.119)
Interest and related income received	18.383	7.570
Increase of participation in subsidiary / affiliated company	-	-
Financial assets at fair value through income statement	-	165
Net cash used in Investing Activities	<u>(967.951)</u>	<u>(213.384)</u>
Cash flow from financing activities		
Net Change in finance leases	-	(1.652)
Net change in short-term borrowings	(279.193)	39.783
Net cash from Financing Activities	<u>(279.193)</u>	<u>38.131</u>
Net increase (decrease) in cash and cash equivalents	3.129	2.227.646
Cash and cash equivalents at the beginning of period	2.386.177	158.532
Cash and cash equivalent of absorption company	-	-
Cash and cash equivalents at the end of the period	<u>2.389.308</u>	<u>2.386.177</u>

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