

## **NEUROSOFT S.A.**

### **ICT Presales Consultant**

(ICT PSC\_01.19)

Neurosoft S.A., is a leading software, networking and information security provider in financial, telecommunication, transportation, gaming and government sectors, providing solutions and services aiming to increase operating efficiency and security. Listed in the Italian Stock Exchange since 2009, currently employees 200+ highly skilled professionals with in depth expertise in their field.

We have an open vacancy for an experienced Presales Consultant who will support customer's sales cycle in the Information Security field.

#### **Main Responsibilities**

- Presents products and solutions to customers alongside members of the sales department
- Understands and captures the information security requirements of the customer
- Designs solutions that cover customer needs in the information security field
- Compiles RFI and RFP technical proposals
- Researches the market needs and proposes new products and solutions for the corporate portfolio

#### **Professional Experience & Qualifications**

- BSc degree in Computer Science or Information Technology; a MSc degree is desirable
- At least 2 years of experience in a technical presales position
- Proficient knowledge of ICT systems, services and solutions, including:
  - security product technologies, including Next Generation Firewalls / UTM, VPN, WAF, Patch Management, 2FA, MDM, CASB, PIM/PAM, Database Security, SIEM
  - enterprise networking technologies (switching, routing, firewalling, wireless, BRAS)
- Possession of Information Security or Network related certifications is desirable
- A customer service orientation combined with efficient communication skills
- Strong analytical and problem-solving skills, with attention to detail
- Ability to communicate effectively technical information to non-technical staff
- Ability to work efficiently both within a team and independently
- Fluency in Greek and English languages, oral and written

#### **We Offer**

A competitive compensation package, a stable and enjoyable working environment, excellent opportunities for professional development, working on leading-edge technology and industry trends.